

Facilities Business Diversity Initiative Update

May 5, 2021





The Opportunity

In 2018, the residents of Alachua County overwhelmingly approved the adoption of a half-cent sales tax

This referendum will bring in an estimated \$265 million over 12 years to revitalize school facilities throughout Alachua County

ACPS created the Business Diversity Initiative to increase participation with our local, small and diverse (Minority, Women, Veteran) businesses in these construction projects



The Goal

To leverage the economic impact of the Half Cent for Schools by providing business opportunities for contractors, subcontractors, and design professionals who are **minority, female, small, and/or veteran**. To make long lasting impact on diverse businesses by providing opportunity to grow their enterprise and create **local** jobs.



The Strategy

- Include Business Diversity in our **rubric for scoring** and evaluating during our construction services selection process
- Review inclusion for Tier 1 (direct) and Tier 2 (subcontracting) spending on all construction projects
- [Obtain detailed reports from Construction Managers of dollars going to diverse businesses](#)
- Vendor registration portal opening June 2021, which will allow us to track and directly market diverse businesses



The Strategy

- [Dedicated webpage for Bid Opportunities within ACPS Facilities Department](#)
 - Bid opportunities exist virtually year round
- Advertise all requests for design or construction services online and in print
- [Use the story map to provide stakeholders with construction progress and financial/spending information](#)
- Use social media to update the community on the Business Diversity Initiative including stories, articles, and videos
- Collaborate with other stakeholders in the community to improve Diverse Business participation



Opportunity for Collaboration

Chamber of Commerce - [Inclusive Gainesville Initiative](#)

Construction Community

City of Gainesville & Other Municipalities

Board of Alachua County Commissioners

Santa Fe College

University of Florida



Procurement Fundamentals

- Provide a level playing field for all vendors
- Avoid factual and apparent conflicts of interest
- Maintain and promote ethical standards
- Maintain compliance with applicable laws, policies, and procedures
- Identify and execute the most favorable sourcing strategy and contract structure to maximize competition in the marketplace
- Deliver innovative solutions that balance stakeholder needs, best practices, mission, goals, and procurement regulations to address strategic objectives
- Public agency procurement officials have a fiduciary responsibility to the tax paying citizens



Bid Protests

The two most common issues related to bid protests are Favoritism and Cone of Silence violations. The appearance, whether a valid issue or perceived, of bias can lead directly to a bid protest.

Other causes of bid protests: Non-responsiveness of the winning bid; inadequate licensure; not a responsible bidder; bid mistakes; scoring and evaluation errors; Sunshine Law violations; untimely submissions; and arbitrary rejection of all bids.

Pursuant [Board Policy 6324](#) once a procurement has been advertised, the only personnel authorized to speak to potential vendors are the Purchasing Department Staff, the Staff Attorney, and the Planning & Construction Department. Communications of any kind between a potential vendor, service provider, bidder, lobbyist, or consultant and the staff of the District, including Board members is prohibited.



Facilities Related Design & Construction Opportunities

- Continuing Contracts - Design Professionals
 - Design Fees <\$200k (Project Construction Cost <=\$2M)
- Task Order Construction Projects- 4 Levels (Pre-Qualified)
 - Cat 1-\$50k-\$199k
 - Cat 2-\$200k-\$499k
 - Cat 3-\$500k-\$999k
 - Cat 4-\$1M-\$2M
- Hard Bid (>2M Construction Cost)
 - Contract is awarded to the lowest cost bidder regardless of qualifications
- Construction Manager at Risk
 - General Contractor provides value engineering during design stages
 - Issues Guaranteed Maximum Price for project
 - Hires all subcontractors and assumes risk of project costs



CM at Risk Selection Process

1. Project Scope Determined
2. Advertise the Request for RFQ Submissions [Cone of Silence](#)
3. Mandatory Pre-Submittal Meeting at Project Site
4. All Questions to One Point of Contact - Level Playing Field
5. Review Committee Selection [Non-Conflict of Interest](#)
6. [Scoring Rubric for Shortlist](#) to Assess Firm's Ability to Perform Work
7. [Shortlist Firms - Review Committee Composite Scoring & Select Firms to be Interviewed](#)
8. Interview All Shortlisted Firms - Review Committee Composite Scoring and Ranking
9. Committee Selection Ranking to the Board for approval

DEFINITIONS

State of Florida Definitions

- **Small** – <50 employees and <\$16.5M in revenue (2020)
- **Local** – located within 150 miles of the project site
- **Minority** – >50% ownership by non-white
- **Woman Owned** – >50% ownership by a female
- **Veteran** – > 50% ownership by someone who has served in US Military

LOCAL PARTICIPATION

PRAIRIE VIEW ELEMENTARY SCHOOL

- 100% of the Cost of Work
- 74% of the Total Contract Value

IDYLWILD ELEMENTARY SCHOOL

- 95% of the Cost of Work
- 77% of the Total Contract Value



OUR PHILOSOPHY

- Provide access and growth for all people in our community
- Include new products, services, and solutions
- Create multiple channels from which to subcontract labor and purchase materials
- True inclusion drives competition and provides increased opportunity and gives a platform for growth

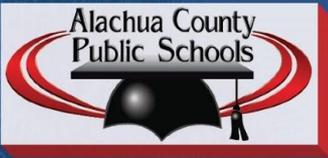
HOW DID WE GET HERE?

- Creating opportunity is all about early involvement and maintaining a pulse on the local community
- We seek out new relationships with the help of our multiple regional offices (Savannah, Jacksonville, Tampa, Ft. Myers)
- We involve companies quickly into our smaller project platform named Diversified Projects Division
- **Result**
 1. *Quick access*
 2. *Fast capital turn around*
 3. *Feedback that is generated in a space of weeks instead of months*

LONG TERM GOALS & METRICS

- Establish a pipeline of strong and vibrant and diverse subcontractors and suppliers that will contribute to the economic fabric of our community
- Preconstruction – Helping to locate and register
- Accounting Integration – Measuring speed of payments
- Gainesville Chamber – Inclusive Gainesville Minority Business Accelerator and Workforce Development





Prairie View Elementary School Small & Diverse Business Update



\$1.82M

Total Small & Diverse Participation



\$141K

Average Small & Diverse Contract Value



13

Small & Diverse Companies Included



Prairie View Renovations

\$3.98M

Total Project Value



46%

of Prairie View project performed by Small Businesses



19%

of Prairie View project performed by W/MBE firms



90%

of Subcontractors are within 150 miles



Scorpio.



Scorpio

Diversity & Workforce



Definition Scorpio uses for SBE/MBE/WBE/VBE and local business.

Scorpio has adopted the definitions outlined by the State of Florida's Department of Management Services Office of Supplier Diversity (OSD).

To eliminate additional barriers, we do not require a specific agency certification. As part of our standard prequalification process, we request that a business self-identifies based on the criteria outlined below.

- **SMALL BUSINESS ENTERPRISE (SBE):** An independently owned and operated business concern that employs 200 or fewer permanent full-time employees, and that, together with its affiliates, has a net worth of not more than \$5 million.
- **MINORITY BUSINESS ENTERPRISE (MBE):** A small business concern which is organized to engage in commercial transactions, domiciled in the State of Florida, and is at least 51% owned, managed, and controlled by a minority person(s). A minority person is a lawful, permanent resident of Florida who is an American Woman, Asian American, African American, Hispanic American, or Native American.
- **WOMAN BUSINESS ENTERPRISE (WBE):** A small business concern which is organized to engage in commercial transactions, domiciled in the State of Florida, and is at least 51% owned, managed, and controlled by one or more women.
- **VETERAN-OWNED BUSINESS (VBE):** A small business concern which is organized to engage in commercial transactions, domiciled in the State of Florida, and is at least 51% owned, managed, and controlled by one or more veterans.
- **LOCAL BUSINESS:** A business concern located within Alachua County.

Number of jobs supported “locally” and the amount of the local businesses’ participation.

Howard Bishop Middle Transition School

Total Trades Contract Value: \$3,180,120

Local Business: \$2,294,334 = 72%
of the total trades value.

FTE Jobs supported: 35*

Howard Bishop Middle School Redesign and Redevelopment

Total Trades Contract Value: \$19,721,300

Local Business: \$11,400,460 = 58% of the
total trades value.

FTE Jobs supported: 220*

These figures are independently verified by the Gainesville Area Chamber of Commerce based on the calculations done for the Gainesville, FL MSA Annual Impact of Construction Sourced by JobsEQ Chmura Economics & Analytics.





Scorpio's philosophy or policy as it relates to SBE/WBE/MBE/VBE participation and our ideal goals and metrics on the projects we manage.

- **PHILOSOPHY**

Scorpio works to create fully inclusive partnerships that foster success for each of our project stakeholders. We seek to identify and incorporate qualified small, minority, women, and veteran-owned businesses on every project we deliver.

- **THE GOAL**

To identify and engage qualified small and diverse* vendors and subcontractors on all Scorpio projects. Scorpio endeavors to achieve a minimum of a 30% participation rate from small and diverse businesses on our projects.

*Diverse: women-owned, veteran (service-disabled)-owned, minority-owned, and HUB-zoned businesses (DBE).

To identify and attract local SBE/WBE/MBE/VBEs to our projects, Scorpio:

1. Created and implemented a robust company-wide Vendor Diversity Strategy in 2017.
2. Initiates our Vendor Diversity Process for each project.
3. Enlists the assistance of outside agencies to help identify and communicate to SBE/WBE/MBE/VBEs not our systems.
4. Partners with minority-owned construction management firms. For example:
 - Foresight-Pursued and won two major projects at the University of Florida
 - NuJak – Pursued P.K. Yonge Middle/High School
 - Elevated Design and Construction – In pursuit of Westwood Middle School Redesign and Redevelopment

To assist in creating opportunities for SBE/WBE/MBE/VBEs in our local community overall, Scorpio:

1. Serves in executive leadership roles for the Builders Association of North Central Florida promoting small, local business.
2. Participates in the University of Florida and the City of Gainesville Mentor-Protégé Programs.
3. Participates in community-wide efforts sponsored by the Chamber of Commerce.
 - Council for Economic Outreach
 - Chamber Board of Directors





The barriers Scorpio sees to greater local participation of SBE/MBE/WBE/VBE, are:

UNIVERSAL BARRIER-Steep decline of those interested in careers in construction.

- 1. Hiring of skilled employees**
 - The demand for skilled labor in Florida continues to outpace the size of the industry workforce by a wide margin. 40,000 new jobs added in the past year alone.
 - Increased competition for employees resulting in higher wages and increased prices
- 2. Access to capital**
- 3. Skills disparity business management vs craft/trade skill = diminished likelihood of entrepreneurial success**

SBAC Vendor Diversity Workshop

May 5, 2021 - 2:00 p.m.

- Our philosophy:
 - Important for our community**
 - Important to our clients**
 - Important to us!**
- Definitions of small, local and MBE/WBE/VBE – State certification as baseline.
- Small business –
 - SBA: <\$36.5M revenue
 - F.S. 220: <200 employees
 - <\$5M net worth

Certifications required – We accept official federal, state or local.



Diversity Focus

- Publicly advertise each project
- Post on UF SBSD website
- Send bid invitations, email and phone follow up
- Targeted outreach including open houses
- Estimating and PM workshops





Current SBAC results



Project	% Subcontracted Dollars	% Bid Packages Awarded	% Alachua County	Local Labor
Elementary "I"	20	21	62	211
Metcalfe Elementary	19	24	65	164



Creating opportunities

- **Challenge:**
 - The current reality – limited local resources
- **Solution:**
 - Original participant in UF Mentor-Protégé program
 - Four construction protégés active in UF Continuing Services Minor Contracts (up to \$2M)
 - Local coffee company & catering company now doing business with UF
 - Community wide – not just construction



Goals & Commitment

- Grow total percentage and achieve even mix among the four categories (SBE/MBE/WBE/VBE)
- Explore mentor-protégé model to apply across the community

parrish
mccall





Board Direction

- Scoring Matrix Weights
 - Business Diversity is currently worth 10 points out of 100 total points
- Small & Local Business Definition
- Diverse Business vs Local Business
- MBE/VBE/WBE Certifications Requirement for Reporting
- Collaboration with Community Partners
- Strategies Development to Overcome Identified Barriers

Business Diversity Initiative Expenditure Report

PROJECT NAME: Idylwild Elementary School - Redevelopment										PERIOD: 3/1/2021-3/31/2021		
PROJECT NUMBER: A1805												
			CURRENT PAY PERIOD		PAID TO DATE		CONTRACT AMOUNT		STATUS			
CONTRACTOR	ROLE	CONTRACT START DATE	AMOUNT PAID THIS PERIOD	PARTICIPATION THIS PERIOD * (per pay period)	AMOUNT PAID TO DATE	PARTICIPATION TO DATE * (all pay periods)	CONTRACT AMOUNT	PARTICIPATION TOTAL CONTRACT * (end of contract)	M (minority)	W (woman)	S (small)	Total
Charles Perry Partners, Inc.	GC		\$984,842.00		\$1,872,795.00		\$17,293,768.00		0%	7%	22%	29%
Early Release Package (ERP)												
RJ Cameron Construction, Inc - ERP	S		\$0.00	0.00%	\$92,000.00	4.91%	\$92,000.00	0.53%				X
Alachua Environmental Services - ERP	S		\$0.00	0.00%	\$29,675.00	1.58%	\$29,675.00	0.17%				X
CT Mechanical - HVAC	S		\$0.00	0.00%	\$7,858.00	0.42%	\$7,858.00	0.05%				
Mid State Electric - ERP	S		\$0.00	0.00%	\$6,935.00	0.37%	\$6,935.00	0.04%				X
Main Package (GMP) - OCO #1												
RJ Cameron - Selective Demo	S	2/3/2021	\$0.00	0.00%	\$70,360.00	3.76%	\$70,360.00	0.41%				X
BNG Construction- Concrete	S	2/3/2021	\$130,896.00	13.29%	\$130,896.00	6.99%	\$663,889.00	3.84%		X		
BNG Construction - Masonry	S	2/3/2021	\$112,466.00	11.42%	\$112,466.00	6.01%	\$488,066.00	2.82%		X		
Capital Steel - Structural Steel	S	2/3/2021	\$11,800.00	1.20%	\$11,800.00	0.63%	\$398,038.00	2.30%				
Greco - Aluminum Rails	S	2/3/2021		0.00%		0.00%	\$39,051.00	0.23%				
Perry Roofing - Roofing	S	2/3/2021		0.00%		0.00%	\$1,088,000.00	6.29%				
Southern Foam - Foam Insulation	S	2/3/2021		0.00%		0.00%	\$7,400.00	0.04%				
TCR - Doors, Frames, Hardware	S	2/3/2021		0.00%		0.00%	\$288,234.00	1.67%				
Suwannee Glass- Storefront / Windows	S	2/3/2021		0.00%		0.00%	\$244,457.00	1.41%				X
Santa Fe Overhead Door - Coiling Doors	S	2/3/2021		0.00%		0.00%	\$16,850.00	0.10%				X
RJ Cameron - Drywall & Framing	S	2/3/2021		0.00%		0.00%	\$499,280.00	2.89%				X
Stucco	S	2/3/2021		0.00%		0.00%	\$239,367.00	1.38%				
Acoustical Ceilings	S	2/3/2021		0.00%		0.00%	\$255,509.00	1.48%				
Painting	S	2/3/2021		0.00%		0.00%	\$182,700.00	1.06%				
Flooring	S	2/3/2021		0.00%		0.00%	\$296,637.00	1.72%				
Epoxy Flooring	S	2/3/2021		0.00%		0.00%	\$61,293.00	0.35%				
Specialties	S	2/3/2021		0.00%		0.00%	\$119,300.00	0.69%				
Signage	S	2/3/2021		0.00%		0.00%	\$39,624.00	0.23%				
Peachtree - Walkway Canopies	S	2/3/2021		0.00%		0.00%	\$297,656.00	1.72%				
Clark - Food Service Equipment	S	2/3/2021		0.00%		0.00%	\$468,712.00	2.71%				
Residential Appliances	S	2/3/2021		0.00%		0.00%	\$8,000.00	0.05%				
Stage Curtain	S	2/3/2021		0.00%		0.00%	\$11,464.00	0.07%				
Casework	S	2/3/2021		0.00%		0.00%	\$141,692.00	0.82%				
FCAS - Window Treatments	S	2/3/2021		0.00%		0.00%	\$19,956.00	0.12%		X		
WW Gay Fire - Fire Protection	S	2/3/2021		0.00%		0.00%	\$163,325.00	0.94%				
WW Gay - Plumbing	S	2/3/2021	\$41,085.00	4.17%	\$41,085.00	2.19%	\$656,000.00	3.79%				
WW Gay - HVAC	S	2/3/2021	\$19,244.00	1.95%	\$19,244.00	1.03%	\$2,504,907.00	14.48%				
Mid-State - Electrical	S	2/3/2021	\$34,222.00	3.47%	\$50,222.00	2.68%	\$2,903,097.00	16.79%				X
Watson - Earthwork	S	2/3/2021	\$100,941.00	10.25%	\$155,068.00	8.28%	\$1,571,151.00	9.09%				
Fencing & Gates	S	2/3/2021	\$0.00	0.00%		0.00%	\$80,550.00	0.47%				
Landscaping	S	2/3/2021	\$0.00	0.00%		0.00%	\$125,668.00	0.73%				
	S											
	S											
TOTAL PAID TO SUBCONTRACTORS THIS PERIOD:			\$450,654.00									
% SUBCONTRACTOR PARTICIPATION THIS PERIOD:				45.76%								
TOTAL PAID TO SUBCONTRACTORS TO DATE:					\$727,609.00							
% SUBCONTRACTOR PARTICIPATION TO DATE:						38.85%						
TOTAL CONTRACT AND SUBCONTRACTOR PARTICIPATION:							\$14,086,701.00	81.46%				

Business Diversity Initiative Expenditure Report

PROJECT NAME: SBAC HOWARD BISHOP - Transition										PERIOD: 3/1/2021-3/31/2021		
PROJECT NUMBER: A1807												
CONTRACTOR	ROLE	CONTRACT START DATE	CURRENT PAY PERIOD		PAID TO DATE		CONTRACT AMOUNT		STATUS			Total
			AMOUNT PAID THIS PERIOD	PARTICIPATION THIS PERIOD * (per pay period)	AMOUNT PAID TO DATE	PARTICIPATION TO DATE * (all pay periods)	CONTRACT AMOUNT	PARTICIPATION TOTAL CONTRACT * (end of contract)	M (minority)	W (woman)	S (small)	
SCORPRO CORPORATION	GC		\$48,573.60		\$3,758,950.38		\$3,758,950.38		22.80%	29.35%	4.12%	56%
WW Gay Mechanical	S		\$0.00	0.00%	\$54,924.68	1.46%	\$54,924.68	1.46%				
Mid State Inc	S		\$0.00	0.00%	\$25,000.00	0.67%	\$25,000.00	0.67%				
G & A Manufacturing	S		\$0.00	0.00%	\$15,029.92	0.40%	\$15,029.92	0.40%	X	X	X	
Prestige Aluminum Railing	S		\$0.00	0.00%	\$29,307.00	0.78%	\$29,307.00	0.78%				
Keeler Roofing	S		\$0.00	0.00%	\$17,400.00	0.46%	\$17,400.00	0.46%				
Gator Solutions	S		\$0.00	0.00%	\$40,801.55	1.09%	\$40,801.55	1.09%				X
Gator Cleaning Solutions	S		\$0.00	0.00%	\$25,724.00	0.68%	\$25,724.00	0.68%				
Citory Solutions	S		\$44,874.10	92.38%	\$734,942.88	19.55%	\$734,942.88	19.55%	X	X		
Quality Plumbing	S		\$0.00	0.00%	\$20,689.10	0.55%	\$20,689.10	0.55%				
Feagin Total Communication	S		\$0.00	0.00%	\$651,448.00	17.33%	\$651,448.00	17.33%				
Jacksonville Sounds	S		\$0.00	0.00%	\$135,557.00	3.61%	\$135,557.00	3.61%				
Watson Construction	S		\$0.00	0.00%	\$956,721.00	25.45%	\$956,721.00	25.45%		X		
All Florida Enterprises	S		\$0.00	0.00%	\$107,093.84	2.85%	\$107,093.84	2.85%	X			
UF Movers	S		\$0.00	0.00%	\$113,922.50	3.03%	\$113,922.50	3.03%				X
Parker Door	S			0.00%	\$9,515.00	0.25%	\$9,515.00	0.25%				
All South Construction	S		\$0.00	0.00%	\$146,637.93	3.90%	\$146,637.93	3.90%		X		
Environmental Graphics	S			0.00%	\$9,306.40	0.25%	\$9,306.40	0.25%				
Union La Steel	S		\$0.00	0.00%	\$79,000.00	2.10%	\$79,000.00	2.10%				
	S			0.00%		0.00%	\$0.00	0.00%				
	S			0.00%		0.00%	\$0.00	0.00%				
	S			0.00%		0.00%	\$0.00	0.00%				
	S			0.00%		0.00%	\$0.00	0.00%				
TOTAL PAID TO SUBCONTRACTORS THIS PERIOD:			\$44,874.10									
% SUBCONTRACTOR PARTICIPATION THIS PERIOD:				92.38%								
TOTAL PAID TO SUBCONTRACTORS TO DATE:					\$3,173,020.80							
% SUBCONTRACTOR PARTICIPATION TO DATE:							84.41%					
TOTAL CONTRACT AND SUBCONTRACTOR PARTICIPATION:							\$3,173,020.80	84.41%				

Business Diversity Initiative Expenditure Report

PROJECT NAME: SBAC HOWARD BISHOP - Redevelopment										PERIOD: 3/1/2021-3/31/2021		
PROJECT NUMBER: A1804												
CONTRACTOR	ROLE	CONTRACT START DATE	CURRENT PAY PERIOD		PAID TO DATE		CONTRACT AMOUNT		STATUS			Total
			AMOUNT PAID THIS PERIOD	PARTICIPATION THIS PERIOD * (per pay period)	AMOUNT PAID TO DATE	PARTICIPATION TO DATE * (all pay periods)	CONTRACT AMOUNT	PARTICIPATION TOTAL CONTRACT * (end of contract)	M (minority)	W (woman)	S (small)	
SCORPRO CORPORATION	GC		\$1,693,070.42		\$14,079,619.77		\$24,263,287.54		0.28%	15.25%	16.32%	32%
Florida Concrete Recycling	S		\$0.00	0.00%	\$346,324.75	2.46%	\$346,324.75	1.43%				
Simpson Environmental services	S		\$0.00	0.00%	\$265,684.20	1.89%	\$265,684.20	1.10%				
BNG	S		\$63,536.21	3.75%	\$1,212,230.00	8.61%	\$1,212,230.00	5.00%		X		
HBM Steel Corp	S		\$16,654.83	0.98%	\$403,588.17	2.87%	\$459,060.17	1.89%		X		
Central Florida Drywall	S		\$112,640.50	6.65%	\$267,878.50	1.90%	\$1,063,116.00	4.38%			X	
WW Gay Fire Protection	S		\$55,374.00	3.27%	\$252,634.00	1.79%	\$311,942.00	1.29%				
Millers Plumbing	S		\$107,504.89	6.35%	\$937,480.06	6.66%	\$1,216,003.56	5.01%				
WW Gay Fire Mechanical	S		\$311,167.80	18.38%	\$1,305,574.17	9.27%	\$2,333,797.10	9.62%				
Watson Construction Co, LLC	S		\$73,797.99	4.36%	\$989,942.10	7.03%	\$1,525,070.98	6.29%		X		
Randon Professional Service	S		\$11,821.50	0.70%	\$110,982.00	0.79%	\$113,682.00	0.47%				
BBA	S		\$18,076.01	1.07%	\$2,303,943.26	16.36%	\$2,347,943.26	9.68%				
Mid-State	S		\$212,497.66	12.55%	\$1,420,724.19	10.09%	\$1,893,044.40	7.80%			X	
Precision	S		\$73,616.16	4.35%	\$275,933.12	1.96%	\$597,471.78	2.46%				
TruTeam	S		\$0.00	0.00%	\$32,277.00	0.23%	\$70,554.00	0.29%				
Ewing	S		\$0.00	0.00%	\$68,849.00	0.49%	\$68,849.00	0.28%	X			
Top Line Recreation	S		\$0.00	0.00%	\$47,950.32	0.34%	\$101,452.02	0.42%				
Jax Sound & Communication	S		\$11,108.00	0.66%	\$56,963.00	0.40%	\$340,664.00	1.40%				X
Mclead General Trades	S		\$68,955.00	4.07%	\$388,550.20	2.76%	\$664,057.20	2.74%				X
Perry Roofing	S		\$281,438.07	16.62%	\$626,812.66	4.45%	\$1,014,133.19	4.18%				
Perfection Architecture	S		\$0.00	0.00%	\$39,580.00	0.28%	\$417,400.00	1.72%				
ThyssenKrupp Elevator	S		\$0.00	0.00%	\$35,875.00	0.25%	\$71,750.00	0.30%				
Ace Contracting	S		\$5,000.00	0.30%	\$20,000.00	0.14%	\$20,000.00	0.08%				
RJ Cameron Construction	S		\$0.00	0.00%	\$1,500.00	0.01%	\$1,500.00	0.01%				
Teal tile	S		\$0.00	0.00%	\$59,919.51	0.43%	\$502,883.00	2.07%		X		
Acoust	S		\$7,751.00	0.46%	\$14,852.60	0.11%	\$519,101.60	2.14%				
Southeast Perimeter Solutions	S		\$0.00	0.00%	\$94,120.00	0.67%	\$174,610.06	0.72%				
S David & Company	S		\$10,600.00	0.63%	\$10,600.00	0.08%	\$299,880.00	1.24%				
GSE Engineering	S		\$1,550.00	0.09%	\$1,550.00	0.01%	\$1,550.00	0.01%				
TOTAL PAID TO SUBCONTRACTORS THIS PERIOD:			\$1,443,089.62									
% SUBCONTRACTOR PARTICIPATION THIS PERIOD:				85.24%								
TOTAL PAID TO SUBCONTRACTORS TO DATE:					\$11,592,317.81							
% SUBCONTRACTOR PARTICIPATION TO DATE:						82.33%						
TOTAL CONTRACT AND SUBCONTRACTOR PARTICIPATION:							\$17,953,754.27	74.00%				

Business Diversity Initiative Expenditure Report

PROJECT NAME: SBAC METCALFE ELEMENTARY - Redevelopment									PERIOD: 3/1/2021-3/25/2021			
PROJECT NUMBER: A1803												
CONTRACTOR	ROLE	CONTRACT START DATE	CURRENT PAY PERIOD		PAID TO DATE		CONTRACT AMOUNT		STATUS			Total
			AMOUNT PAID THIS PERIOD	PARTICIPATION THIS PERIOD * (per pay period)	AMOUNT PAID TO DATE	PARTICIPATION TO DATE * (all pay periods)	CONTRACT AMOUNT	PARTICIPATION TOTAL CONTRACT * (end of contract)	M (minority)	W (woman)	S (small)	
PARRISH MCCALL	GC		\$1,047,659.38		\$5,865,182.09		\$13,146,936.97		0.00%	19.23%	7.88%	27%
Ace Contracting	S		\$0.00	0.00%	\$50,125.00	0.85%	\$93,310.00	0.71%			X	
Alachua Environmental Services - ERP	S		\$0.00	0.00%	\$0.00	0.00%	\$23,050.00	0.18%				
T&T Construction LLC	S		\$27,696.10	2.64%	\$807,974.90	13.78%	\$825,137.40	6.28%		X		
BNG Construction	S		\$0.00	0.00%	\$0.00	0.00%	\$352,980.00	2.68%		X		
Thomas Williams Masonry	S		\$0.00	0.00%	\$0.00	0.00%	\$30,925.00	0.24%				
Allstate Steel	S		\$17,030.00	1.63%	\$322,355.67	5.50%	\$343,325.67	2.61%				
RWPC, Inc	S		\$12,606.00	1.20%	\$27,962.00	0.48%	\$233,600.00	1.78%				
Big D Roofing	S		\$0.00	0.00%	\$248,354.04	4.23%	\$339,366.04	2.58%				
Florida proofing	S		\$0.00	0.00%	\$0.00	0.00%	\$4,000.00	0.03%				
Florida Firestop Systems	S		\$6,000.00	0.57%	\$6,000.00	0.10%	\$38,200.00	0.29%				
Moore Doors and Specialties	S		\$0.00	0.00%	\$4,068.00	0.07%	\$47,394.00	0.36%				
Precision Glass	S		\$23,259.50	2.22%	\$93,183.61	1.59%	\$194,064.00	1.48%				
Central Florida Drywall	S		\$217,294.00	20.74%	\$549,091.00	9.36%	\$796,510.00	6.06%			X	
Acoustic Engineering Ceilings	S		\$0.00	0.00%	\$0.00	0.00%	\$170,941.00	1.30%				
Scaife Enterprises	S		\$0.00	0.00%	\$0.00	0.00%	\$38,339.00	0.29%				
Acoustic Engineering Floors	S		\$0.00	0.00%	\$0.00	0.00%	\$258,653.00	1.97%				
Pro Tech Coatings Specialists	S		\$11,836.40	1.13%	\$59,182.00	1.01%	\$237,191.00	1.80%				
Mclead General Trades	S		\$0.00	0.00%	\$0.00	0.00%	\$107,300.00	0.82%			X	
Vital Signs of Orlando	S		\$0.00	0.00%	\$0.00	0.00%	\$38,261.00	0.29%				
Perfection Architecture Systems	S		\$0.00	0.00%	\$43,233.16	0.74%	\$320,250.00	2.44%				
Hiles CurtainSpecialities	S		\$0.00	0.00%	\$0.00	0.00%	\$25,783.00	0.20%			X	
The Barfield Group	S		\$0.00	0.00%	\$0.00	0.00%	\$216,291.00	1.65%		X		
ThyssenKrupp Elevator	S		\$0.00	0.00%	\$31,196.80	0.53%	\$77,992.00	0.59%				
Beachlake Sprinkler Corporation	S		\$0.00	0.00%	\$79,535.00	1.36%	\$98,900.00	0.75%				
Quality Plumbing, Inc	S		\$33,816.28	3.23%	\$413,896.28	7.06%	\$574,206.50	4.37%				
Comfort Temp Company	S		\$212,314.52	20.27%	\$561,197.40	9.57%	\$1,313,482.36	9.99%				
All Florida Electric Co, Inc	S		\$173,747.01	16.58%	\$764,978.01	13.04%	\$2,044,049.76	15.55%				
Network Cabling Services, Inc	S		\$0.00	0.00%	\$0.00	0.00%	\$256,829.00	1.95%				
Watson Construction Company	S		\$107,892.05	10.30%	\$562,127.43	9.58%	\$966,925.95	7.35%		X		
Randon Professional Service	S		\$0.00	0.00%	\$37,100.00	0.63%	\$38,600.00	0.29%		X		
Florida Green Keepers, Inc	S		\$0.00	0.00%	\$0.00	0.00%	\$124,395.00	0.95%		X		
Armstrong Fence Company	S		\$0.00	0.00%	\$0.00	0.00%	\$89,875.00	0.68%				
Insurance Contingency, Fee	S		\$204,167.52	19.49%	\$1,203,621.79	20.52%	\$2,407,046.49	18.31%				
TOTAL PAID TO SUBCONTRACTORS THIS PERIOD:			\$1,047,659.38									
% SUBCONTRACTOR PARTICIPATION THIS PERIOD:				100.00%								
TOTAL PAID TO SUBCONTRACTORS TO DATE:					\$5,865,182.09							
% SUBCONTRACTOR PARTICIPATION TO DATE:						100.00%						
TOTAL CONTRACT AND SUBCONTRACTOR PARTICIPATION:							\$12,727,173.17	96.81%				

Business Diversity Initiative Expenditure Report

PROJECT NAME: SBAC ELEMENTARY I - New Construction										PERIOD: 3/1/2021-3/25/2021		
PROJECT NUMBER: A1801												
			CURRENT PAY PERIOD		PAID TO DATE		CONTRACT AMOUNT		STATUS			
CONTRACTOR	ROLE	CONTRACT START DATE	AMOUNT PAID THIS PERIOD	PARTICIPATION THIS PERIOD * (per pay period)	AMOUNT PAID TO DATE	PARTICIPATION TO DATE * (all pay periods)	CONTRACT AMOUNT	PARTICIPATION TOTAL CONTRACT * (end of contract)	M (minority)	W (woman)	S (small)	Total
PARRISH MCCALL	GC		\$1,677,599.75		\$14,220,787.48		\$18,551,604.48		0.00%	24.20%	7.23%	31%
Allowances			\$9,784.38		\$94,682.96		\$214,799.80	1.16%				
Watson Construction Company	S		\$20,497.00	1.22%	\$1,398,194.24	9.83%	\$1,704,854.50	9.19%		X		
BABL Landscaping	S		\$2,085.50	0.12%	\$29,851.75	0.21%	\$162,135.00	0.87%				
Randon Professional Service	S		\$0.00	0.00%	\$36,563.00	0.26%	\$37,763.00	0.20%		X		
Armstrong Fence Company	S		\$37,403.50	2.23%	\$136,366.32	0.96%	\$163,578.82	0.88%				
BNG Construction- Concrete	S		\$0.00	0.00%	\$2,064,562.29	14.52%	\$2,112,762.29	11.39%		X		
Thomas Williams Masonry	S		\$0.00	0.00%	\$0.00	0.00%	\$108,499.67	0.58%				
Trinity Fabricators -Structural Steel	S		\$0.00	0.00%	\$980,753.53	6.90%	\$1,002,228.53	5.40%				
Gator Solutions - General Trades	S		\$42,337.49	2.52%	\$150,727.41	1.06%	\$200,882.05	1.08%				
Architectural Coatings	S		\$0.00	0.00%	\$111,992.75	0.79%	\$111,992.75	0.60%			X	
Florida Firestop Systems	S		\$20,570.00	1.23%	\$92,550.00	0.65%	\$110,800.00	0.60%		X		
Big D Roofing	S		\$0.00	0.00%	\$376,850.17	2.65%	\$378,850.17	2.04%				
Empire Computing - Door Hardware	S		\$0.00	0.00%	\$0.00	0.00%	\$2,129.30	0.01%				
Moore Doors and Specialties	S		\$0.00	0.00%	\$27,036.46	0.19%	\$87,711.14	0.47%				
Precision Glass	S		\$331,165.94	19.74%	\$777,976.34	5.47%	\$909,885.15	4.90%				
American Roll up Door	S		\$0.00	0.00%	\$13,405.00	0.09%	\$14,405.00	0.08%				
Central Florida Drywall	S		\$162,342.50	9.68%	\$1,157,600.00	8.14%	\$1,220,430.00	6.58%			X	
Plexie-Chemie-Epoxy Flooring	S		\$50,389.34	3.00%	\$76,082.00	0.54%	\$80,119.00	0.43%				
Teal Tile - Flooring	S		\$26,734.05	1.59%	\$200,917.06	1.41%	\$415,514.00	2.24%		X		
Acoustic Engineering Ceilings	S		\$45,819.00	2.73%	\$86,585.00	0.61%	\$249,956.60	1.35%				
PPW - Painting & Waterproofing	S		\$29,688.83	1.77%	\$224,700.97	1.58%	\$292,759.29	1.58%				
ASI Signs- Signage	S		\$26,022.40	1.55%	\$26,022.40	0.18%	\$97,119.00	0.52%				
Mobile Fixtures - FSE	S		\$10,000.00	0.60%	\$10,000.00	0.07%	\$48,220.00	0.26%				
Hiles CurtainSpecialties	S		\$0.00	0.00%	\$0.00	0.00%	\$9,536.14	0.05%			X	
Peachtree Protective Co	S		\$179,339.00	10.69%	\$179,339.00	1.26%	\$179,339.00	0.97%				
The Barfield Group	S		\$0.00	0.00%	\$0.00	0.00%	\$108,352.00	0.58%		X		
Metal Building Specialists	S		\$0.00	0.00%	\$89,217.00	0.63%	\$89,217.00	0.48%				
ThyssenKrupp Elevator	S		\$44,183.77	2.63%	\$71,229.77	0.50%	\$71,365.00	0.38%				
Quality Plumbing, Inc	S		\$32,709.27	1.95%	\$750,416.89	5.28%	\$806,975.43	4.35%				
CT Comfort Temp Company	S		\$129,692.00	7.73%	\$1,632,342.44	11.48%	\$1,994,126.96	10.75%				
WW Gay Fire Protection- Sprinkler	S		\$38,219.10	2.28%	\$207,552.15	1.46%	\$232,397.00	1.25%				
Feagin Total Communication	S		\$136,611.42	8.14%	\$1,050,723.42	7.39%	\$1,457,233.82	7.86%				
JSC -Structured Cabling	S		\$31,796.00	1.90%	\$58,336.00	0.41%	\$115,911.24	0.62%				
PMC Misc/Allowances/	S		\$0.00	0.00%	\$0.00	0.00%	\$450,000.00	2.43%				
	S		\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%				
	S		\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%				
	S		\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%				
	S		\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%				
TOTAL PAID TO SUBCONTRACTORS THIS PERIOD:			\$1,407,390.49									
% SUBCONTRACTOR PARTICIPATION THIS PERIOD:				13.72%								
TOTAL PAID TO SUBCONTRACTORS TO DATE:					\$12,112,576.32							
% SUBCONTRACTOR PARTICIPATION TO DATE:						35.60%						
TOTAL CONTRACT AND SUBCONTRACTOR PARTICIPATION:							\$15,241,848.65	31.44%				

Business Diversity Initiative Expenditure Report

District Wide Summary

Total PO Amount MTD	\$5,451,745.15	
Total PO Amount YTD	\$39,797,334.72	
Total Sales Tax PO Totals	\$77,014,547.37	
MTD Diversity Participation Avg Pd	18%	
YTD Diversity Participation Avg Pd	36%	
Projected ST Diversity Participation Avg.	35%	
	Participation %	Amount
MBE Percentage Total ST	1%	\$925,915.64
WBE Percentage Total ST	16%	\$12,988,889.22
SBE Percentage Total ST	13%	\$10,343,121.54